

Revolutionizing Innovation

Users,
Communities,
and
Open Innovation

edited by
Dietmar Harhoff and
Karim R. Lakhani

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**Linus Dahlander, Lars
Frederiksen, Francesco Rullani**



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Revolutionizing Innovation Dietmar Harhoff, Karim R. Lakhani, 2016-03-04 A comprehensive and multidisciplinary view of the emerging paradigm of user and open innovation offering both theoretical and empirical perspectives The last two decades have witnessed an extraordinary growth of new models of managing and organizing the innovation process that emphasizes users over producers Large parts of the knowledge economy now routinely rely on users communities and open innovation approaches to solve important technological and organizational problems This view of innovation pioneered by the economist Eric von Hippel counters the dominant paradigm which cast the profit seeking incentives of firms as the main driver of technical change In a series of influential writings von Hippel and colleagues found empirical evidence that flatly contradicted the producer centered model of innovation Since then the study of user driven innovation has continued and expanded with further empirical exploration of a distributed model of innovation that includes communities and platforms in a variety of contexts and with the development of theory to explain the economic underpinnings of this still emerging paradigm This volume provides a comprehensive and multidisciplinary view of the field of user and open innovation reflecting advances in the field over the last several decades The contributors including many colleagues of Eric von Hippel offer both theoretical and empirical perspectives from such diverse fields as economics the history of science and technology law management and policy The empirical contexts for their studies range from household goods to financial services After discussing the fundamentals of user innovation the contributors cover communities and innovation legal aspects of user and community innovation new roles for user innovators user interactions with firms and user innovation in practice describing experiments toolkits and crowdsourcing and crowdfunding Contributors Efe Aksuyek Yochai Benkler James Bessen Jrn H Block Annika Bock Helena Canh o Jeroen P J de Jong Emmanuelle Fauchart Dominique Foray Nikolaus Franke Johann F ller Helena Garriga Fred Gault Fredrik Hacklin Dietmar Harhoff Joachim Henkel Cornelius Herstatt Christoph Hiennerth Venkat Kuppuswamy Karim R Lakhani Christopher Lettl Christian L thje Ethan Mollick Hidehiko Nishikawa Alessandro Nuvolari Susumu Ogawa Pedro Oliveira Stefan Perkmann Berger Frank Piller Christina Raasch Susanne Roiser Fabrizio Salvador Pamela Samuelson Tim Schweisfurth Sonali K Shah Christoph Stockstrom Katherine J Strandburg Stefan Thomke Andrew W Torrance Mary Tripsas Georg von Krogh Innovation in Sport Bastien Soule, Julie Halle, Benedicte Vignal, Eric Boutroy, Olivier Nier, 2022-01-26 Whether in terms of practices equipment or services the sports sector is characterized by intense inventiveness and is an excellent subject to study innovation processes This book provides a sociological reading of these processes illustrated by case studies that allow us to grasp the complexity of innovation trajectories The case studies highlight the astonishing pathways from the origin of inventions to their effective dissemination and use and including the bifurcations of projects The surprises thus presented refer to an invariant of innovation processes namely that trajectories are rarely linear and that the control exercised over them is relative Innovation in Sport concludes with a set of

recommendations for optimizing the management of sport innovation This book is intended for students of sports science and management as well as for professionals and entrepreneurs in the sports markets **L'innovation dans le sport** Bastien Soulé, Julie Hallé, Bénédicte Vignal, Éric Boutroy, Olivier Nier, 2021-05-01 Qu'il s'agisse de pratiques matérielles ou de services le secteur du sport se caractérise par une intense inventivité et constitue un observatoire privilégié des processus d'innovation Cet ouvrage fournit une grille de lecture sociologique de ces processus illustrée par des études de cas permettant de saisir la complexité des trajectoires d'innovation Ils permettent de mettre en évidence d'innombrables cheminements de l'origine des inventions leurs diffusions et usages effectifs en passant par les bifurcations des projets Ces surprises ainsi présentées renvoient un invariant des processus d'innovation savoir que les trajectoires sont rarement linéaires et que le contrôle exercé sur elles est relatif L'innovation dans le sport se conclut par un ensemble de recommandations destinées à optimiser le management des innovations sportives Cet ouvrage s'adresse aussi bien aux étudiants en sciences et management du sport qu'aux professionnels et entrepreneurs des marchés sportifs *Artificial Intelligence-Driven Geographies* Seyed Navid Mashhadi Moghaddam, Huhua Cao, 2024-09-11 This groundbreaking book delves deep into the history of AI the major techniques and algorithms of machine learning and deep learning and the critical role of data sources and processing in these disciplines It covers a range of AI applications in human geography including population distribution land use environmental risk assessment and socioeconomic analysis In urban planning the book explores AI driven approaches to smart cities transportation management urban growth prediction and sustainable development among others As AI continues to permeate every aspect of human life it is essential to understand and address the ethical considerations and challenges associated with AI driven planning This book tackles crucial issues such as data privacy algorithmic bias equitable access to technology and the future of employment in the fields of geography and urban planning In addition it presents inspiring case studies highlighting successful AI applications in human geography and urban planning and offers insights into future research directions and challenges This book is a must read for students researchers and professionals in geography urban planning environmental studies and related fields It is also an invaluable resource for policymakers and urban planners seeking to leverage the power of AI to create smarter more sustainable and equitable cities and communities This book equips you with the knowledge and tools to harness the potential of AI leading the way to a better understanding of our world and a brighter future for all *Stalking theory: View Through the Prism of Real Life Practices*, **Online Communities and Open Innovation** Linus Dahlander, Lars Frederiksen, Francesco Rullani, 2014-07-16 The advent of Internet marked a significant change in how users and customers can be involved in the innovative process History is rife with examples of how users innovate but Internet and its associated communication technologies brought radically new means for individuals to interact rapidly and at little cost in communities that spur new innovations These communities are initiated and governed by people that differ in their motivations for taking part and participate to varying degrees Such communities are outside the

immediate control of companies seeking to develop open innovation strategies aimed at harnessing their work This book brings together distinguished scholars from different disciplines economics organization theory innovation studies and marketing in order to provide an improved understanding of how technological as well as symbolic value is created and appropriated at the intersection between online communities and firms Empirical examples are presented from different industries including software services and manufacturing The book offers food for thought for academics and managers to an important phenomenon that challenges many conventional wisdoms for how business can be done This book was published as a special issue of Industry and Innovation **Perspectives On User Innovation** Flis Henwood, Stephen Flowers, 2010-10-05

There has been a dramatic shift towards more open democratised forms of innovation that are driven by networks of individual users Users are now visibly active within all stages of the innovation process and across many types of industrial output and their influence is spreading across many sectors They are actively engaged with firms in the co creation of products and services and firms can no longer control the innovation agenda This developing phenomenon has large implications for our understanding of the management of innovation Drawing on practice based insights together with theoretical approaches developed in Innovation Studies and Science and Technology Studies this book brings together a collection of recent work that examines key aspects of this emerging new model of innovation while highlighting exciting new ideas in this area With content contributed by academics practitioners and researchers this book is a good reference source for academics and general public interested in the management and policy implications of user innovation a

Democratizing Innovation Eric A. von Hippel, 2012 Innovation is rapidly becoming democratized Users aided by improvements in computer and communications technology increasingly can develop their own new products and services These innovating users both individuals and firms often freely share their innovations with others creating user innovation communities and a rich intellectual commons In Democratizing Innovation I look closely at this emerging user centered innovation system which is affecting both information products and physical products Drawing on work done with several coauthors I explore why and when users find it profitable to develop new products and services for themselves and why it often pays users to reveal their innovations freely for the use of all Drawing on work with Nikolaus Franke Pam Morrison and others I document that product and service development is concentrated among lead user firms and individuals Lead users that are ahead on marketplace trends do not replicate manufacturer development efforts Instead they develop products that are not yet available Later manufacturers find many of these user developed products to be the basis for commercial products Drawing upon work with Dietmar Harhoff Joachim Henkel and others I report that user innovation has a positive impact on social welfare and propose that government policies including R D subsidies and tax credits should be realigned to eliminate biases against it An electronic version of this book is available under a Creative Commons license

Democratizing Innovation Eric Von Hippel, 2006-02-17 The process of user centered innovation how it can benefit both

users and manufacturers and how its emergence will bring changes in business models and in public policy Innovation is rapidly becoming democratized Users aided by improvements in computer and communications technology increasingly can develop their own new products and services These innovating users both individuals and firms often freely share their innovations with others creating user innovation communities and a rich intellectual commons In Democratizing Innovation Eric von Hippel looks closely at this emerging system of user centered innovation He explains why and when users find it profitable to develop new products and services for themselves and why it often pays users to reveal their innovations freely for the use of all The trend toward democratized innovation can be seen in software and information products most notably in the free and open source software movement but also in physical products Von Hippel s many examples of user innovation in action range from surgical equipment to surfboards to software security features He shows that product and service development is concentrated among lead users who are ahead on marketplace trends and whose innovations are often commercially attractive Von Hippel argues that manufacturers should redesign their innovation processes and that they should systematically seek out innovations developed by users He points to businesses the custom semiconductor industry is one example that have learned to assist user innovators by providing them with toolkits for developing new products User innovation has a positive impact on social welfare and von Hippel proposes that government policies including R D subsidies and tax credits should be realigned to eliminate biases against it The goal of a democratized user centered innovation system says von Hippel is well worth striving for An electronic version of this book is available under a Creative Commons license

Leading Open Innovation Anne Sigismund Huff, Kathrin M. Moslein, Ralf Reichwald, 2013-01-25 Learning from broad experience with open innovation how it works who contributes to it and arenas for innovation from manufacturing to education In today s competitive globalized market firms are increasingly reaching beyond conventional internal methods of research and development to use ideas developed through processes of open innovation OI Organizations including Siemens Nokia Wikipedia Hyve and innosabi may launch elaborate OI initiatives actively seeking partners to help them innovate in specific areas Individuals affiliated by common interests rather than institutional ties use OI to develop new products services and solutions to meet unmet needs This volume describes the ways that OI expands the space for innovation describing a range of OI practices participants and trends The contributors come from practice and academe and reflect international cross sector and transdisciplinary perspectives They report on a variety of OI initiatives offer theoretical frameworks and consider new arenas for OI from manufacturing to education Contributors Nizar Abdelkafi John Bessant Yves Doz Johann F ller Lynda Gratton Rudolf Gr ger Julia Hautz Anne Sigismund Huff Katja Hutter Christoph Ihl Thomas Lackner Karim R Lakhani Kathrin M M slein Anne Katrin Neyer Frank Piller Ralf Reichwald Mitchell M Tseng Catharina van Delden Eric von Hippel Bettina von Stamm Andrei Villarroel Nancy W nderlich **Community Based Innovation** Alexander Schroll, 2008-02-25 Diplomarbeit aus dem Jahr 2007 im Fachbereich BWL Unternehmensf hrung Management Organisation

Note 10 Wirtschaftsuniversität Wien Institut für Produktionsmanagement Sprache Deutsch Abstract Die Lead User Methode sowie Toolkits for User Innovation and Design erzielen oft nicht die gewünschten Ergebnisse in Innovationsprojekten Aktuelle Forschung aus dem Bereich der Opensource Software zeigt einen völlig neuen Ansatz auf In sogenannten Innovation Communities treffen sich innovative User mit dem Ziel Produkte zu verbessern oder neuartige Produktideen zu generieren Die Teilnahme ist meist extrinsisch motiviert etwa durch persönlichen oder beruflichen Nutzen der Innovation Unternehmen können gezielt Innovation Communities in ihre Produktentwicklung integrieren etwa durch eine passive Nutzung oder durch aktive Gründung einer Community Die vorliegende Diplomarbeit erarbeitet die Grundprinzipien von Innovation Communities Weitere Nutzungsmöglichkeiten für Unternehmen werden diskutiert wie etwa die Integration der Community von der Produktentwicklung bis hin zur Vermarktung durch Buzz Marketing Ausgehend von den Grundelementen werden die Erfolgsfaktoren für eine erfolgreiche Implementierung einer Innovation Community erläutert In weiterer Folge wird dies am Projekt Open sourcing University praxisnah dargestellt

How Community Matters for User Innovation Sonali K. Shah, 2015-08-08 Excerpt from How Community Matters for User Innovation The Open Source of Sports Innovation About the Publisher Forgotten Books publishes hundreds of thousands of rare and classic books Find more at www.forgottenbooks.com This book is a reproduction of an important historical work Forgotten Books uses state of the art technology to digitally reconstruct the work preserving the original format whilst repairing imperfections present in the aged copy In rare cases an imperfection in the original such as a blemish or missing page may be replicated in our edition We do however repair the vast majority of imperfections successfully any imperfections that remain are intentionally left to preserve the state of such historical works

Free Innovation Eric Von Hippel, 2016-11-10 A leading innovation scholar explains the growing phenomenon and impact of free innovation in which innovations developed by consumers and given away for free In this book Eric von Hippel author of the influential Democratizing Innovation integrates new theory and research findings into the framework of a free innovation paradigm Free innovation as he defines it involves innovations developed by consumers who are self rewarded for their efforts and who give their designs away for free It is an inherently simple grassroots innovation process unencumbered by compensated transactions and intellectual property rights Free innovation is already widespread in national economies and is steadily increasing in both scale and scope Today tens of millions of consumers are collectively spending tens of billions of dollars annually on innovation development However because free innovations are developed during consumers unpaid discretionary time and are given away rather than sold their collective impact and value have until very recently been hidden from view This has caused researchers governments and firms to focus too much on the Schumpeterian idea of innovation as a producer dominated activity Free innovation has both advantages and drawbacks Because free innovators are self rewarded by such factors as personal utility learning and fun they often pioneer new areas before producers see commercial potential At the same time because they give away their innovations free innovators

generally have very little incentive to invest in diffusing what they create which reduces the social value of their efforts The best solution von Hippel and his colleagues argue is a division of labor between free innovators and producers enabling each to do what they do best The result will be both increased producer profits and increased social welfare a gain for all

Communities Of Innovation: How Organizations Harness Collective Creativity And Build Resilience Patrick Cohendet, Madanmohan Rao, Ruiz Emilie, Benoit Sarazin, Laurent Simon, 2021-04-12 This is a landmark study that tackles an important black box in innovation studies i.e. communities of innovation While conventional work focuses on formal organizations a select group of academic leaders highlights the various communities that cut across firms and form the vital underground for processes of creativity and ideation While targeted toward business and management this volume is a must read for all social scientists interested in the dynamics underlying the current knowledge economy Journal of Economic Geography This book describes the important role played by communities in innovation processes and how organizations can benefit from it A community brings together individuals who share a common passion for a given area of knowledge and can contribute to innovation at different levels capitalization of good practices problem solving sharing of expertise or development of new and creative ideas The literature has progressively identified many variants of communities such as communities of practice epistemic communities communities of interest virtual communities etc These forms of communities differ regarding the type of the specialized activities of knowledge on which they focus As practitioners and academics increasingly emphasized the needs of collaborative approaches in innovation they progressively challenged the traditional idea that innovation is mainly generated by hierarchical corporate departments and highlighted the active role that communities play in innovation processes The aim of this book is to shed light using multiple examples on the proactive and fundamental role of communities in the new innovation practices of organizations Managing Distributed Innovation Marcel Bogers, Joel West, 2014 Research from a variety of perspectives has argued that innovation no longer takes place within a single organization but rather is distributed across multiple stakeholders in a value network Here we contrast the vertically integrated innovation model to open innovation user innovation as well as other distributed processes cumulative innovation communities or social production and co creation while we also discuss open source software and crowdsourcing as applications of the perspectives We consider differences in the nature of distributed innovation as well as its origins and its effects From this we contrast the predictions of the perspectives on the sources motivation and value appropriation of external innovation and thereby provide a framework for the strategic management of distributed innovation

Crowdsourced Innovation Catharina van Delden, 2014 *Open Source Projects as Horizontal Innovation Networks--by and for Users* Eric von Hippel, Sloan School of Management, 2002 Innovation development production distribution and consumption networks can be built up horizontally with actors consisting only of innovation users more precisely user self manufacturers Free and open source software projects are examples of such networks and examples can be found in the case

of physical products as well User innovation networks can function entirely independently of manufacturers when 1 at least some users have sufficient incentive to innovate 2 at least some users have an incentive to voluntarily reveal their innovations and 3 diffusion of innovations by users is low cost and can compete with commercial production and distribution When only the first two conditions hold a pattern of user innovation and trial and improvement will occur within user networks followed by commercial manufacturer and distribution of innovations that prove to be of general interest In this paper we explore the empirical evidence related to each of these matters and conclude that conditions favorable to user innovation networks are often present in the economy Keywords Innovation Networks User Innovation Open Source Software

How Firms Leverage Crowds and Communities for Open Innovation Joel West,Jonathan Sims,2020 There are many similarities in how firms pursuing an open innovation strategy can utilize crowds and communities as sources of external innovations At the same time the differences between these two network forms of collaboration have previously been blurred or overlooked In this chapter we integrate research on crowds and communities identifying a third form a crowd community hybrid that combines attributes of both We compare examples of each of these three network forms such as open source software communities gated contests crowdsourcing tournaments user generated content and crowd science We then summarize the intrinsic extrinsic and structural factors that enable individual and organizational participation in these collaborations Finally we contrast how these collaborative forms differ regarding their degree of innovativeness and relevance to firm goals From this we identify opportunities for future research on these topics

Getting Clear about Communities in Open Innovation Joel West,Karim R. Lakhani,2008 **How Community Matters for User Innovation** Sonali K. Shah,Nikolaus Franke,Sloan School of Management,2001

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Table of Contents Download Revolutionizing Innovation Users Communities Open

1. Understanding the eBook Download Revolutionizing Innovation Users Communities Open
 - The Rise of Digital Reading Download Revolutionizing Innovation Users Communities Open
 - Advantages of eBooks Over Traditional Books
2. Identifying Download Revolutionizing Innovation Users Communities Open
 - Exploring Different Genres
 - Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - Features to Look for in an Download Revolutionizing Innovation Users Communities Open
 - User-Friendly Interface
4. Exploring eBook Recommendations from Download Revolutionizing Innovation Users Communities Open
 - Personalized Recommendations
 - Download Revolutionizing Innovation Users Communities Open User Reviews and Ratings
 - Download Revolutionizing Innovation Users Communities Open and Bestseller Lists
5. Accessing Download Revolutionizing Innovation Users Communities Open Free and Paid eBooks
 - Download Revolutionizing Innovation Users Communities Open Public Domain eBooks
 - Download Revolutionizing Innovation Users Communities Open eBook Subscription Services
 - Download Revolutionizing Innovation Users Communities Open Budget-Friendly Options
6. Navigating Download Revolutionizing Innovation Users Communities Open eBook Formats
 - ePub, PDF, MOBI, and More
 - Download Revolutionizing Innovation Users Communities Open Compatibility with Devices
 - Download Revolutionizing Innovation Users Communities Open Enhanced eBook Features
7. Enhancing Your Reading Experience
 - Adjustable Fonts and Text Sizes of Download Revolutionizing Innovation Users Communities Open
 - Highlighting and Note-Taking Download Revolutionizing Innovation Users Communities Open
 - Interactive Elements Download Revolutionizing Innovation Users Communities Open

8. Staying Engaged with Download Revolutionizing Innovation Users Communities Open
 - Joining Online Reading Communities
 - Participating in Virtual Book Clubs
 - Following Authors and Publishers Download Revolutionizing Innovation Users Communities Open
9. Balancing eBooks and Physical Books Download Revolutionizing Innovation Users Communities Open
 - Benefits of a Digital Library
 - Creating a Diverse Reading Collection Download Revolutionizing Innovation Users Communities Open
10. Overcoming Reading Challenges
 - Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
11. Cultivating a Reading Routine Download Revolutionizing Innovation Users Communities Open
 - Setting Reading Goals Download Revolutionizing Innovation Users Communities Open
 - Carving Out Dedicated Reading Time
12. Sourcing Reliable Information of Download Revolutionizing Innovation Users Communities Open
 - Fact-Checking eBook Content of Download Revolutionizing Innovation Users Communities Open
 - Distinguishing Credible Sources
13. Promoting Lifelong Learning
 - Utilizing eBooks for Skill Development
 - Exploring Educational eBooks
14. Embracing eBook Trends
 - Integration of Multimedia Elements
 - Interactive and Gamified eBooks

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