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E-MARKETING

VIRGINIE FAIVET • ANTHONY GUEDJ



E Marketing 3eme Virginie Faivet

**Gilles N'Goala, Virginie Pez-
Pérard, Isabelle Prim-Allaz**



E Marketing 3eme Virginie Faivet:

Stratégie E-Marketing 100% Visuel Virginie Faivet, 2013-02-20 La collection 100% visuel vous offre une nouvelle approche de la micro informatique Plus directe plus simple et encore plus illustrée Chaque action ou chaque manipulation est détaillée par étape Suivez les numéros sur les écrans cliquez de la même façon sur votre ordinateur le tour est joué Dans cet ouvrage découvrez comment Identifier les actions pertinentes mettre en place sur le Web Définir une stratégie e marketing cohérente Améliorer l'efficacité de votre site Optimiser le référencement de votre site Effectuer les bons choix techniques Mettre en place vos actions de communication online Gérer votre présence sur les réseaux sociaux Sélectionner les bons supports Mesurer les performances Contrôler votre réputation *Le Grand Livre du Marketing digital - 3e éd.* Claire Gallic, Rémy Marrone, 2023-09-13 Le digital est un fabuleux terrain de jeu pour ceux qui connaissent sa culture ses codes et ses techniques Professionnel ou étudiant ne restez pas en marge de cette révolution qui peut tant vous apporter apprenez en maîtriser les règles tout en inscrivant votre action dans une voie qui contribue à former un monde plus quitable vertueux durable Pour cette 3e édition nous avons entièrement actualisé le contenu du livre nouveaux chapitres nouvelles interviews de professionnels nouveaux exemples nouvelles idées Avec cet ouvrage vous avez les clés pour comprendre le digital et mettre en œuvre des stratégies efficaces et porteuses de sens CE QUE VOUS ALLEZ APPRENDRE Connaître les fondamentaux et les tendances du marketing digital Inscrire votre stratégie dans le contexte d'urgence climatique Développer une stratégie plus sobre plus durable plus éthique et plus inclusive Créer un site web le référencer attirer des visiteurs et analyser sa fréquentation pour en faire un vrai levier commercial Déployer une stratégie de contenu pour donner une voix votre entreprise Développer votre image de marque BtoB et BtoC sur les réseaux sociaux et bâtir des communautés ambassadrices de votre entreprise Utiliser la publicité digitale pour toucher les bonnes audiences et amplifier la portée de vos messages Développer votre notoriété grâce au marketing d'influence Pour lire ce livre et plonger dans l'univers digital une simple qualité est requise la curiosité On vous embarque Performez en Marketing Digital Ouidade Sabri, Nadr El Hana, Elie Sic Sic, 2024-05-17 Le digital est la composante incontournable d'un plan marketing réussi Cet ouvrage entièrement actualisé et crit par des experts propose une vision exhaustive des nouveaux défis et nouvelles pratiques dans ce domaine Il inclut des exemples inédits et les derniers outils indispensables du digital En assimilant les fondamentaux de la stratégie marketing digital vous allez découvrir comment optimiser son site web et développer sa stratégie de référencement maîtriser les différents canaux de distribution en ligne augmenter la visibilité et les ventes avec la publicité digitale fidéliser les clients et piloter sa réputation mesurer la performance de la publicité display SEA et affiliation via des KPIs ciblés par objectif exploiter le potentiel des réseaux sociaux et du social selling Des exemples de stratégies et de campagnes marketing réussies Des témoignages d'experts Des plans d'action immédiatement opérationnels En bonus un chapitre en ligne dédié au secteur du luxe *Stratégie e-marketing* Virginie Faivet, Anthony Guedj, 2013-02-20 Internet est un outil puissant pour développer son activité Mais travailler ne suffit pas pour

tre efficace Pour quelles raisons doit on tre pr sent sur Internet Que peut on en attendre Comment man uvrer pour atteindre ses objectifs Comment et pourquoi int grer les m dias sociaux Comment g rer et prot ger sa e r putation L ouvrage est destin tout public souhaitant acqu rir des connaissances en e marketing et mettre en place des actions efficaces et rentables chef d entreprise auto entrepreneur association responsable marketing responsable communication responsable e business Cet ouvrage vous permettra de mener des campagnes sur Internet avec pragmatisme pour ainsi organiser vos actions probl matiques objectifs r sultats Ce livre n est pas un mode d emploi c est un ouvrage strat gique destin se poser les bonnes questions et r fl chir aux actions mettre en uvre pour optimiser les performances de toutes entreprises sur Internet Vous trouverez ainsi des conseils techniques marketing strat giques et des astuces pour r ussir vos campagnes web

Mesurer l'efficacité du marketing digital - 3e éd Laurent Flores, 2021-08-25 La part du digital dans les budgets marketing n a cess de croître pour repr senter aujourd hui pr s de la moiti des investissements Mesurer le ROI retour sur investissement du marketing digital est un imp ratif Cette 3e dition explique les sp cificit s du ROI du marketing digital travers ses nouveaux enjeux et outils l impact des campagnes cross m dias l attribution les web analytics la mod lisation du parcours d achat les GRPS Vid o les r seaux sociaux etc L auteur partage un savoir faire de pr s de 20 ans dans le digital qu il illustre avec de nombreux cas d entreprises r els et avis d experts

Marketing Digital Ouidade Sabri, Nadr El Hana, Elie Sic-Sic, 2024-05-17 **Stratégie clients augmentée** Gilles N'Goala, Virginie Pez-Pérard, Isabelle Prim-Allaz, 2019-05-01 La transformation num rique fa onne un nouveau paysage pour les entreprises et leurs clients Pour les professionnels du marketing les multiples avantages technologiques disponibles et l explosion des donn es personnelles repr sentent de formidables opportunit s pour proposer des exp riences clients toujours plus riches fluides et connect es Pour les clients cet cosyst me permet d avoir plus d autonomie et de pouvoir aux c ts de l entreprise L ensemble de ces volutions offre la possibilit aux entreprises de mettre en oeuvre des strat gies clients augment es Cet ouvrage propose une r flexion sur la relation client ce qu elle est devenue et ce qu elle sera demain Il pr sente aux praticiens enseignants chercheurs et tudians un tat de l art et une vision prospective de la relation client dans un monde num rique Il s adresse galement ceux qui veulent d velopper une pens e actualis e dans le domaine et avoir toutes les cl s pour se projeter dans l avenir

Le Marketing Digital François Scheid, Renaud Vaillant, Grégoire De Montaignu, 2012 Pr sentation Plus d un Fran ais sur deux ach te en ligne visualise des vid os ou des missions de TV sur le Net recherche des valuations de produits avant d acheter exploite son r seau social pour mettre et consulter des avis Le digital bouleverse les parcours d achat et le dialogue avec les marques et cela va continuer d ici 2013 il y aura plus de requ tes Google effectu es via les t l phones portables qu partir des ordinateurs Les entreprises doivent intervenir sur une multitude de canaux sites web email r seaux sociaux mobile tablette TV connect e Cette multiplicit de supports d actions et de formats a r volutionn les r gles du jeu marketing tes vous pr ts Destin aux futurs marketeurs mais aussi aux professionnels qui souhaitent toffer leurs connaissances dans un domaine incontournable cet

ouvrage aidera à finir une stratégie marketing digitale la mettre en œuvre et en valuer les résultats Illustré de cas concrets un ouvrage complet et opérationnel pour définir les éléments d'une stratégie marketing digitale attirer influencer convertir fidéliser comprendre la notion de plateforme digitale actionner et combiner les leviers marketing liens sponsorisés bannières publicitaires affiliation e-mailing analyser les tendances actuelles qui concernent le social le local et le mobile analyser et traiter des données accessibles sur la Toile mesurer l'efficacité et l'impact des résultats obtenus Il est nécessaire que la population la plus large possible soit formée au digital afin d'éviter qu'une fracture ne s'instaure entre ceux qui savent et ceux qui ne savent pas C'est justement l'objet de cet ouvrage que d'offrir une vision structurée et une compréhension claire des enjeux des stratégies et des outils du marketing digital Patrick Hoffstetter Directeur de la digital factory de Renault

Au sommaire

Finir une stratégie marketing digitale La plateforme digitale Les leviers du marketing digital Social local mobile Mesurer et analyser

Marketing Martine Janssens-Umflat, Alain Ejzyn, 2007-02-16

Les nouvelles technologies de l'information et Internet en particulier font aujourd'hui partie intégrante de notre paysage que nous soyons entreprises ou simples particuliers Les individus ont désormais et de jure bien compris les avantages que leur procurait Internet Il n'en est pas de même pour bon nombre d'entreprises surtout de petite taille Nombreuses sont celles ne pas avoir encore franchi le pas Le but de cet ouvrage est de montrer théories et exemples l'appui qu'Internet n'est pas l'apanage d'un certain type d'entreprises caractérisées par leur taille Peu importe que l'on soit une multinationale ou au contraire une PME TPE l'important n'est pas là Il est aujourd'hui plus que temps de se demander en quoi Internet peut-il s'intégrer dans ma politique commerciale en tant que moyen de communication et ou canal de distribution sous quelle marque en pratiquant quelle politique de prix La réponse à cette question cruciale ne peut être apportée sans une réflexion globale sur l'importance que les dirigeants comptent accorder Internet dans leur stratégie d'entreprise que celle-ci soit orientée B to B ou B to C Les auteurs veulent amener les responsables d'entreprises encore dubitatifs se poser les bonnes questions et forts des réponses qu'ils trouveront dans l'ouvrage se lancer eux aussi sur le net Cet ouvrage est le fruit d'un travail de collaboration de plus de dix ans Les deux auteurs qui ont au cours de toutes ces années travaillé en commun sur de nombreux projets liés à l'e-business et le marketing apportent chacun dans cette publication le fruit de leurs recherches et de leurs expériences respectives

Le Marketing Des TPE à L'heure de la Transformation Digitale Richier Anne-Marie Richier, 2017

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