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Open Innovation and Entrepreneurship Gadaf Rexhepi, Robert D. Hisrich, Veland Ramadani, 2019-05-31 This book combines theoretical perspectives and empirical evidence on open innovation and entrepreneurship as two essential ways to help entrepreneurial businesses grow and achieve a competitive advantage. Discussing essential issues at the nexus of entrepreneurship and open innovation such as enterprise growth, creating competitive advantage, implementation of open innovation, and the overall corporate strategy, the respective contributions demonstrate how open innovation can provide a vital impetus to the growth of entrepreneurial businesses and pave a new way to achieving a competitive edge.

Negotiation for Entrepreneurship Vimal Babu, Robert Hisrich, 2023-01-10 Everyone has desires. Spiritual leaders too give up the mundane life. However, they carry the deeply rooted desire to attain insights and enlightenment eventually. Irrespective of what life one leads, one core but common desire is to enjoy the autonomy to make decisions. However, life introduces one to several ups and downs, resulting in both successes and failures. Nonetheless, one desires to be happy throughout and enjoy whatever is in possession. Also, one aspires to achieve all that one feels capable of achieving, thus driving oneself to take risks against the opportunities identified. In the backdrop, the present book is for every individual who is either an aspiring entrepreneur or a serial entrepreneur, irrespective of the domain expertise or industry one represents. The book attempts to focus and address a pressing pain point of entrepreneurs: quite often, entrepreneurs fail to strike great deals on account of poor negotiation skills. The stated pain point not only becomes a hindrance in the initial stage of start-ups but it also becomes a major challenge for the entrepreneur as the start-up scales up, expands, diversifies, or exits from the market. The book is an attempt to eliminate the pain point of poor negotiation skills, one of the major factors responsible for the success and failure of start-up ventures in modern times.

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examples to help explain the concepts By providing a truly international approach this text offers ample theoretical and empirical insights into entrepreneurship and small business management It is a valuable and up to date resource for teachers and students of entrepreneurship **What Entrepreneurs Need to Know about Government** Wesley B.

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