

BRAND MANAGEMENT

RESEARCH, THEORY AND PRACTICE



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Internet Marketing Research: Theory and Practice Lee, Ook,2000-07-01 Internet marketing has become an important issue for many businesses around the world which have any form of commercial presence on the net It is often perceived that doing business on the Internet mostly requires competency in the technology area However as many dot com companies are failing due to lack of revenue generation which could be induced by the inadequate marketing and marketing research practitioners and scholars of e commerce are keen to obtain a better understanding of the whole phenomenon of Internet marketing To understand what s working as an Internet marketing strategy or tactic one needs to conduct marketing research using rigorous statistical methodology

Marketing Theory and Practice in Romania Nicolae Alexandru Pop,2025-08-24 Over the last three decades the Romanian economy transitioned from a centralized nonmarket economy that outlawed private property to a thriving free market economy During this time it had to overcome non marketed mentalities the novelty of private ownership develop a civil society absorb numerous political shocks content with the global digital revolution and compete with foreign rivals This book explores the marketing experiences in Romania over this period to provide insights for other developing nations such as Asia Africa and South America It provides a blend of marketing concepts and analytical tools as well as case studies It explores such topics as artificial intelligence neuromarketing introduction to international marketing relationship marketing sports marketing retail marketing marketing in family businesses and tourism marketing to name a few This book is useful for researchers scholars academics students and practitioners interested in international marketing and marketing strategy particularly for developing nations

Co-creating Brands Nicholas Ind,Holger J. Schmidt,2019-12-12 An essential guide to contemporary marketing that demonstrates via case studies the move towards marketing techniques that better reflect consumer needs Brand management and development has traditionally been regarded as the responsibility of the organization they design produce and sell the brand before delivering it to customers Yet this approach can be needlessly restrictive as the connective power of the internet and the desire of consumers to focus on experiences has reshaped branding In this digital age

development occurs beyond the limits of the organization so that in many ways brands are effectively co created by consumers Rather than lead manage and control contemporary managers have taken on the new tasks of listening connecting and participating in brand development The focus of this process has shifted to the intersection between the organization and its stakeholders leading to a new paradigm of brand management the co creation perspective Co Creating Brands is an accessible exploration of how co created brands produce value and how the success of this approach can be measured and assured The authors draw upon a wide array of international case studies and strategic models which clearly demonstrate how to both effectively deliver this method and how to deal with the situational challenges and obstacles that can occur If organizational leaders are willing to relinquish complete control of their brand and recognize the supportive culture of employees customers and stake holders their brand can become an unstoppable marketing force

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